

Department of General Services

Jeffrey A. Gasaway, Director



Divisions

Administrative and Business Services
Contract and Purchasing Services
Facility and Property Services
Fleet Services

County of Sacramento

REQUEST FOR AGRICULTURAL LEASE PROPOSAL
REQUIREMENTS

AGRICULTURAL PROPERTY. County of Sacramento Real Estate Division, on behalf of the Sacramento Regional County Sanitation District (Regional San), is seeking proposals for the lease of land for grazing farming purposes, for a term of up to three (3) years, of approximately 73 acres of agricultural land, consisting of a portion of APN 119-0131-003, located south of Sims Road and west of Franklin Boulevard in Sacramento County, CA. Future lessee may have to fence off the leased premises to ensure containment of lessee's grazing animals, especially around the ditch area, shown on the aerial exhibit. Water source may be available but not guaranteed.

PROPOSAL. Proposals must be received in the office of the County of Sacramento Real Estate Division located at 3711 Branch Center Road, Sacramento, CA 95827 (Attn: Svetlana Vorontsov), **no later than 4:00 PM, Friday, October 2, 2020.** Postmarks will not be accepted. Proposals received after the final filing date and time will be rejected. There is no authorized public access to the site. If you wish to walk the property before submitting a proposal, please contact Bryan Young with the Regional San Bufferlands at (916) 875-9273 to schedule a site visit.

- All applicable information is to be completed on the attached application form. If a section does not apply, please write "N/A".
- In describing the proposed operation, include the rent to be paid annually. Rent will be subject to 3% annual escalations.
- Include other information you believe will aid in evaluating the proposal.
- Standard Regional San agricultural lease will be used with only minor changes considered and should be reviewed carefully before submitting a proposal. A sample lease is enclosed.

EVALUATION CRITERIA. The following will be used to evaluate each proposal:

- Proposed rent
- Farming experience including demonstrated practice in conscientious environmental land management
- Comprehensive plan of proposed operation
- Business practice and financial information

DECISION FACTORS. Decision will take the following into consideration:

- The rental rate will not necessarily be the deciding factor in determining and evaluating the most acceptable lease proposal. All information submitted in the proposal will be considered based on the listed evaluation criteria.
- Regional San reserves the right to select the proposal that provides the most favorable response to the evaluation criteria.
- Regional San reserves the right to accept or reject any or all proposals, or waive any irregularity in any proposal. Exceptions or discrepancies to the proposal requirements should be fully explained.
- Regional San reserves the right to contact any applicant or outside party for additional information to assist in evaluating proposals.
- Regional San reserves the right to negotiate minor deviations to proposal of potential Lessee.

Regional San SHALL BE THE SOLE JUDGE IN THE DETERMINATION OF THESE MATTERS.

If you have any questions, contact Svetlana Vorontsov, Real Estate Division, at (916) 876-6220.